

/ Press Release

Ekahau and the Itancia group sign a distribution agreement for Europe and Africa

Paris, 30 November 2021

Itancia Technology, a value-added eco-responsible distributor and specialist in solutions for communications, business collaboration, networks and cybersecurity, and **Ekahau**, the world leader in enterprise Wi-Fi network design solutions, today announced the signature of a distribution agreement in Europe and Africa.

In this way, **Itancia Technology – the Itancia group's distribution operation** – is expanding its product range by combining it with the complete portfolio of **Ekahau** products, including its flagship Wi-Fi Site Survey & Planner software, which delivers a cutting-edge customer experience and the best return on investment in the design and maintenance of Wi-Fi networks.

Ekahau software and hardware solutions are used to design and manage superior wireless networks, minimizing network deployment time and ensuring sufficient wireless coverage for all industries, project sizes, construction infrastructures and complexity levels. **Ekahau** is acknowledged as providing the most user-friendly and reliable solutions for Wi-Fi planning, site surveys, troubleshooting and optimization. Whether the customer is a company, a hotel, a hospital or a university, **Ekahau** can handle any type of Wi-Fi coverage project.

«We are delighted to be signing this group-level distribution partnership with Ekahau. This new agreement and this new brand expands our catalogue of connectivity and network solutions in Europe and Africa, partnering us with a leading brand in its own market. With Ekahau, we can offer well-reputed solutions in Wi-Fi coverage in order to meet the needs and uses of companies in all sectors of activity,» says **Clément Héraud, Marketing & Communication Director at Itancia**.

« We are thrilled that Itancia's customers have access to professional-grade tools to build and maintain high-performing Wi-Fi networks, a critical element of today's business infrastructure. Ekahau's tools will enable Itancia Technology's customers and partners to plan, validate, analyze, and troubleshoot their Wi-Fi networks faster and easier to keep business running smoothly, » adds **Frederic Tak-Kit Ong, VP EMEA Sales at Ekahau**.

About Ekahau

Ekahau is the global leader in solutions for designing and troubleshooting corporate wireless networks. More than 15,000 customers – 30% of whom are Fortune 500 companies – manage their networks using Ekahau's Wi-Fi planning and measurement solutions. Our software and hardware solutions are used to design and manage wireless networks of superior quality by minimizing network deployment time and ensuring sufficient wireless coverage across all industries, project sizes, construction infrastructures and levels of complexity. We are acknowledged as providing the most user-friendly and reliable solutions for Wi-Fi planning, site surveys, troubleshooting and optimization. Whether the location is a corporate office, hotel, hospital, or university... if the Wi-Fi is working well, it was probably built using Ekahau Wi-Fi Design solutions.

Ekahau is headquartered in Reston, Virginia, and conducts much of its R&D and product-related work in Helsinki, Finland.

For further information: <http://www.ekahau.com>
To follow us: YouTube, Facebook, LinkedIn and Twitter.

About Itancia Technology

A value-added eco-responsible distributor.

For over 20 years, Itancia Technology, the Itancia group's distribution operation, has been supporting our partner resellers, integrators and operators with all their customer projects, helping them meet their challenges with regard to usage, technical expertise, availability, roll-out and operation. With more than 150 sales representatives, including 50 specialists and 18 certified after-sales engineers, Itancia Technology selects and proposes more than 70 leading brands spread over 6 specialised markets encompassing communication, collaboration, networks and corporate security solutions.

Founded in France in 1991, Itancia – an eco-responsible group specialising in business communication, collaboration, networks and corporate security solutions – has been supporting its partner resellers, integrators and operators for more than 30 years, helping them to adopt responsible practices through bespoke solutions that strike the perfect balance between technology, economy and ecology. The group is based on 3 complementary activities: Itancia Technology, the distribution activity, Itancia Factory, the service and consultancy activity & Itancia Again, the ecological activity. The group is building a solid reputation for itself in Europe, Africa and the USA.

For further information: <https://www.itancia.com>

To follow us: LinkedIn, Twitter, Facebook and Instagram.

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